
Teaching values | Learning from practice



Agenda



The background of the entire image is a blurred, high-angle shot of a large crowd of people. The individuals are mostly seen from behind or in profile, creating a sense of a vast, moving group. The lighting is somewhat dim, with a cool, blueish-purple tint, and the focus is shallow, making the people in the foreground slightly more distinct than those in the far background.

Values

Context Setting

What is value?

How it helps?

Central beliefs that
define how we behave

Guide to our actions

Guide when in dark

A large orange circle is positioned on the left side of the slide, partially cut off by the edge. The text 'Formation of values' is written in white inside the circle.

Formation of values

Absorbed by self
through observation,
reflection, introspection

Through environment –
culture, teaching,
situations, experiences

3 Frameworks for business ethics

Deontological approaches – What is right

Utilitarian approaches – What is eventually good

Virtue Ethics – character is important



Living specific Values

A practitioner's guide to encourage groups live specific values in the context of an organization.

Stories

*Case Study:
A global
pharma
company*

Clarify	Clarify values and associated behaviours
Encourage	Encourage people to think about instances when they displayed those behaviours
Create	Create stories out of such examples
Spread	Spread them around for others to emulate.
Iterate	Encourage others to think of their own examples of these values. Let them discover if they need to make any changes in their behaviors

Coaching

Asking questions that ignite specific thoughts, insights, about a particular situation or context

Ethical dimensions – from ignorance to awareness

Letting the person shape their approach but be a guide

Help the person define their framework

Systems Thinking

What makes one
successful:

*Performance as a
value.*



Environment that supports
specific outcomes –
performance



Remove hurdles for aligned
behaviors



Feedback as a tool to encourage
relevant behaviors

Role modeling

*Entrepreneurship
as a 'Value' &
Risk Taking as a
'behavior'.*




Being conscious of your
surrounding



Demonstrate values that you
want others to be inspired by



Actions and behaviors that align
with values



Nudge – a journey back to values

If saving for retirement is an action, the value possibly is 'caring for the long-term'

Richard Thaler, the Nobel Prize winning behavioral economist, talks about how we can help guide people's decisions or actions through nudges.

Example: you must opt out instead of opt in for a program.

Concluding remarks

Clarity

Bring clarity to values & behaviors

Diversity

Encourage people to accept different views

Universal yet unique

Value – universal definition but unique associated behaviors

It takes time

Allow sufficient time to people

Thanks!

Happy to answer questions

The journey to building
values is long. Keeping
at it bears fruit.

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Additional slides

Mental Models

Mind-set

Came to being
from our
experiences

Context is
important

Moral Imagination

Self-reflection about oneself and one's situation

Separating yourself from the situation

Ability to imagine new possibilities

Evaluating original context, its mental models and new possibilities



Systems thinking

Complex of interacting components

Network of relationships among these components

IBM Diversity example

You Can't Be What You Can't See.
- Ginni Rometty, Chairman, President & CEO